

THALES

QinetiQ

TEXTRON AIRLAND

QinetiQ and Thales select Textron AirLand Scorpion jet for ASDOT bid

12 July 2016 – QinetiQ, Thales and Textron AirLand, a Textron Inc. (NYSE: TXT) company, have announced a collaboration that will bid for the UK Ministry of Defence’s upcoming Air Support to Defence Operational Training (ASDOT) programme.

The three companies’ CEOs met at Farnborough International Airshow today to announce the signing of the Memorandum of Understanding (MOU) setting the foundation for the bid.

The operational training activities that will comprise the ASDOT programme are currently fulfilled by a number of providers, both military and civilian. This team will propose an innovative, cost effective, technologically advanced reliable managed service using the Textron AirLand Scorpion jet equipped with Thales and QinetiQ sensors to provide a broad spectrum of training for all three armed services. The competitive contract, expected to be awarded in September 2018 with a service delivery start in Jan 2020, is anticipated to be worth up to £1.2bn over 15 years.

What will each company offer?

QinetiQ

QinetiQ will offer the safe operation of a highly capable and flexible mixed fleet of Scorpion and other platforms – including maintenance and provision of pilots. Its proposal will include integration of sensors and jamming pods into the aerial fleet and certification of the aircraft to ensure compliance with military air worthiness regulations. The solution will include provision for the introduction of synthetic operational training and airborne aerial target capabilities.

Steve Wadey, QinetiQ CEO, said: “Our test and evaluation pedigree makes us ideally placed to introduce the highly capable Scorpion for use in the ASDOT programme. Our people are experts in cost effective aircraft operation, providing significant savings to the MOD while offering the highest standard of support to UK defence operational training. Collaborative working of this nature is vital within the aerospace and defence industries, and I believe this partnership puts us all in a strong position to succeed.”

Thales

Thales's breadth of training service provision for air platforms spans from jet fighters, tactical transporters, helicopters to refuelling aircraft. Thales brings extensive experience in delivering fully managed training services and engineering bespoke high fidelity training equipment such as full mission simulators for leading air platforms such as A400M, Voyager, Tornado, Rafale, Mirage 2000, Hawk and Eurofighter. Thales has an international footprint providing training and simulation products and services to a global customer network.

As a world leading supplier of aircraft sensors and mission systems, Thales will also offer a range of sensors optimised for situational awareness, threat replication and targeting training, as well as Electronic Warfare capability. Thales systems and sensors designed for defence and security applications provide superior intelligence gathering and threat detection to make better informed decisions.

Victor Chavez, CEO of Thales in the UK said: *"Through this unique partnership with QinetiQ and Textron and the complementary expertise within our respective fields, we have the opportunity to offer all three armed services the most effective, cutting edge technology coupled with world leading training and services expertise. The UK Ministry of Defence will be able to benefit from the collaboration of technologies and knowledge to deliver important long-term Air Operational Training services."*

Textron AirLand

Textron AirLand will offer its Scorpion jet, selected by QinetiQ and Thales after a comprehensive analysis of over 50 aircraft. This selection was based on the aircraft's multi-mission capability, combined with unparalleled acquisition and operating costs and a dispatch reliability rating exceeding 98 percent.

Scott Donnelly, Textron's Chairman and CEO, said: *"The Scorpion jet provides the multi-role capability and performance necessary to perform the ASDOT programme missions at a fraction of the acquisition and operating costs compared to any other aircraft in its class. Textron is confident this team will provide the platform and support necessary to carry out vital military training missions. We look forward to strengthening our relationship with these industry-leading companies as we compete for the ASDOT programme."*

Designed and built with leading-edge technologies, the Scorpion is a bold new direction for tactical aircraft. The aircraft is very versatile in terms of mission flexibility with a centre payload bay, six hard points, high dash speeds and extended endurance and loiter time at cruise speeds. The Scorpion is built to excel in many roles, including intelligence, surveillance and reconnaissance, close air support, armed reconnaissance, maritime and border patrol and jet training missions.

-ENDS-

Notes for Editors:

About QinetiQ

Listed on the London Stock Exchange (LSE: QQ.L), QinetiQ is a leading science and engineering company operating primarily in the defence, security and aerospace markets. Our customers are predominantly government organisations including defence departments, as well as international customers in other targeted sectors.

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About Textron AirLand, LLC

Textron AirLand has developed, in the Scorpion, a highly affordable and exportable twin-engine ISR/Strike/Trainer jet for the tactical military aviation market. A versatile jet platform based on leading-edge technologies, Scorpion is designed as a multi-mission aircraft for diverse battlefield, security and training missions. More information is available at www.ScorpionJet.com

About Textron Inc.

Textron Inc. is a multi-industry company that leverages its global network of aircraft, defense, industrial and finance businesses to provide customers with innovative solutions and services. Textron is known around the world for its powerful brands such as Bell Helicopter, Cessna, Beechcraft, Hawker, Jacobsen, Kautex, Lycoming, E-Z-GO, Greenlee, Bad Boy Off Road, Textron Systems, and TRU Simulation + Training. For more information visit: www.Textron.com.

About Thales

Thales is a global technology leader for the Aerospace, Transport, Defence and Security markets. With 62,000 employees in 56 countries, Thales reported sales of €14 billion in 2015. With over 22,000 engineers and researchers, Thales has a unique capability to design and deploy equipment, systems and services to meet the most complex security requirements. Its exceptional international footprint allows it to work closely with its customers all over the world.

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