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## **Vietnam's Jetstar Pacific to order 10 A320s**

Aircraft to meet expansion plans at low cost carrier

Vietnam's Jetstar Pacific Airlines has signed a Memorandum of Understanding (MOU) with Airbus for 10 A320ceo aircraft. The agreement was announced today during the Farnborough Air Show and will mark the first direct purchase of aircraft by the airline with Airbus.

Based in Ho Chi Minh City, Jetstar Pacific is a joint venture between Vietnam Airlines (70%) and the Qantas Group (30%). The airline currently operates a fleet of 12 leased A320 Family aircraft, flying to 28 domestic and regional destinations.

"This agreement marks a milestone in our development," said Le Hong Ha, Chief Executive Officer of Jetstar Pacific. "The new aircraft will allow us to expand our operation on our international network from Vietnam as part of the wider Jetstar Group. With low operating costs and a comfortable cabin, the A320 enables us to offer our passengers a quality value-based product in a highly competitive market environment."

"We are pleased to have signed our first MOU with Jetstar Pacific," said John Leahy, Airbus Chief Operating Officer Customers. "The news reinforces the position of the A320 as the single aisle aircraft of choice in both the low cost and full service sectors. We will look forward to working with Jetstar Pacific as it consolidates its position in the fast-growing Vietnamese market."

The A320 Family is the world's best-selling single aisle product line with nearly 12,600 orders since launch and more than 7,100 aircraft delivered to some 320 operators worldwide. With the widest cabin in the single aisle market, the A320 Family offer unmatched comfort in all classes and Airbus' 18" wide seats in economy as standard. The A320 Family aircraft seat from 100 to 240 passengers, seamlessly covering the entire single-aisle segment from low to high-density domestic to longer range routes.

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