

6<sup>th</sup> September 2016

## **Jetstar Pacific finalises first direct order with Airbus**

**Airline signs for 10 A320ceo as it expands route network**

Vietnam's Jetstar Pacific Airlines has finalised a purchase agreement with Airbus for 10 A320ceo aircraft. The contract follows an MOU announced earlier this year and was signed today in Hanoi by Le Hong Ha, Chief Executive Officer of Jetstar Pacific and Fabrice Brégier, Airbus President and CEO.

The signing took place during the state visit to Vietnam of François Hollande, President of France, and was witnessed by Mr Hollande and Tran Dai Quang, President of the Socialist Republic of Vietnam.

Based in Ho Chi Minh City, Jetstar Pacific is a joint venture between Vietnam Airlines (70%) and the Qantas Group (30%). The order from Jetstar Pacific marks the first direct purchase by the airline from Airbus. The aircraft will join an existing fleet of 12 leased A320 Family aircraft flying with the airline on domestic and regional routes.

"This order is a key milestone for our operation here in Vietnam and beyond," said Le Hong Ha, Chief Executive Officer of Jetstar Pacific. "These new aircraft will be used primarily to expand our international network from Vietnam as part of the wider Jetstar Group. As competition grows in Vietnam, we believe that the A320 and our value-based quality service will place us well to attract a growing share of the market."

"We are pleased to sign our first purchase agreement with Jetstar Pacific in Hanoi today," said Fabrice Brégier, Airbus President & CEO. "The order reinforces the position of the A320 as the single aisle aircraft of choice for airlines in Vietnam. We look forward to developing further our partnership with Jetstar Pacific as it consolidates its position in the fast-growing South East Asian market."

Value-based airline Jetstar Pacific operates a total of 33 domestic and international routes. It is part of the larger Jetstar Group network that connects to more than 75 destinations in 17 countries with 4,000 weekly flights across Jetstar Airways (Australia), Jetstar Japan (Japan), Jetstar Asia (Singapore) and Jetstar Pacific.

The A320 Family is the world's best-selling single aisle product line with more than 12,700 orders since launch and more than 7,150 aircraft delivered to some 400 customers and operators worldwide. With the widest cabin in the single aisle market, the A320 Family offer unmatched comfort in all classes and Airbus' 18" wide seats in economy as standard. The A320 Family aircraft seat from 100 to 240 passengers, seamlessly covering the entire single-aisle segment from low to high-density domestic to longer range routes.

\* \* \*

### **Contacts for the media:**

|                      |                    |
|----------------------|--------------------|
| Sean Lee             | + 65 96 54 57 61   |
| Thai Nguyen Ngoc Nga | +84 9 37 9 5 47 65 |
| Sara Ricci           | + 33 6 42 65 26 17 |

**Airbus Press Office**  
1, Rond-point Maurice Bellonte  
31707 Blagnac Cedex, France

Phone +33 (0)5 61 93 10 00  
Fax +33(0)5 61 93 38 36  
E-mail [media@airbus.com](mailto:media@airbus.com)