

Press Release

Airbus Commercial Aircraft secures \$40 billion of new aircraft orders at Paris Air Show 2017

- A320neo continues to demonstrate strong market appeal
- Airbus' backlog extends to a new industry record of more than 6,800 aircraft
- Focus turns to commercial airliner delivery and ramp-up

Le Bourget, Paris, 22 June 2017 – Providing strong evidence that the commercial aircraft market remains healthy, Airbus announced \$39.7 billion worth of new business during the 2017 Paris Air Show. The company won commitments for a total of 326 aircraft, including firm orders for 144 aircraft worth \$18.5 billion and MoUs for 182 aircraft worth \$21.2 billion.

A320 Family aircraft sales and commitments were robust, with business accounting for a total of 306 aircraft worth \$33.8 billion. This total comprises 132 firm orders worth \$14.7 billion, and MoUs for 174 aircraft worth 19.1 billion. In the **Widebody** segment, Airbus won firm orders for 20 aircraft worth \$5.9 billion, comprising 12 firm orders worth \$3.6 billion and MoUs for eight aircraft worth 2.3 billion.

John Leahy, Chief Operating Officer Customers, Airbus Commercial Aircraft said: "Our commercial success this week at Paris extends our already diversified order backlog to a new industry record of over 6,800 aircraft, with 326 orders worth \$40 billion."

Further to the new orders, the show also saw a repeat order from DHL Express for four more A330-300 Passenger-To-Freighter conversions, in partnership with EFW and ST Aerospace.

At this year's show, Airbus not only marked a solid sales tally but also extended its value offering at both ends of its commercial product portfolio. In the Single-Aisle family Airbus decided to offer the Airspace Cabin brand – which, on the A320, includes the biggest overhead bin in its class. For the A380, Airbus has increased revenue-earning potential with even better fuel efficiency, thanks to enhanced large winglets, greater cabin capacity and a new higher take-off weight capability to increase its payload-range.

In addition, Airbus this week launched a new open aviation data platform called Skywise to support the digital transformation of the industry and add value for our customers' operations. Skywise combines Airbus' aerospace expertise with advanced data analytics solution provided by Palantir Technologies.

About Airbus

Airbus is a global leader in aeronautics, space and related services. In 2016 it generated revenues of €67 billion and employed a workforce of around 134,000. Airbus offers the most comprehensive range of passenger airliners from 100 to more than 600 seats. Airbus is also a European leader providing tanker, combat, transport and mission aircraft, as well as Europe's number one space enterprise and the world's second largest space business. In helicopters, Airbus provides the most efficient civil and military rotorcraft solutions worldwide.

* * *

Contact for the media

Martin FENDT
Stefan SCHAFFRATH

martin.fendt@airbus.com
stefan.schaffrath@airbus.com

+33 6 17 72 05 81
+33 6 16 09 55 92

Photos and video of our commercial announcements at Le Bourget will be available for media to download from the Airbus broadcast room on <http://www.airbus.com/newsroom.html>